

# KREC Approved Continuing Education Providers

Schools are listed alphabetically and include contact information to request enrollment and cost information. Provide your license number and name as licensed. Courses are available in person or by distance education and may be completed throughout the two-year renewal period.

To search by topic: Click the keys "Ctrl-F" to open a Find box. Then type a keyword (e.g., Commercial, Core).

Course codes reflect the type of course:

E - Elective

M - Mandatory for both salesperson and brokers

A - Appraisal (Limited to one appraisal course per renewal period)

Location reflects how the course is completed:

In-person = Instructor and student are in same location

Distance-Self Paced = Asynchronous learning, self-paced instruction online

Distance-Live = Synchronous learning, live virtual instruction in real time

School Code: ED0059

## 1ST ATTEMPT (AT YOUR PACE ONLINE)

225 E ROBINSON ST, SUITE 570  
ORLANDO, FL 32801

Cassandra Burgess

Coordinator Information

Cassandra Burgess

cassandra.burgess@certus.com

Email: realestate@certus.com

Phone: (877)724-6150

Website: www.ayporealestate.com

<u>Course Offerings</u>		<u>Hours</u>	<u>Location</u>
E17916	Broker Supervision and Escrow Account Management	3	Distance - Self Paced
E20630	Farm Brokerage	3	Distance - Self Paced
M20339	Kansas Required Core (2023)	3	Distance - Self Paced
E20400	NAR Code of Ethics: Cycle 7	3	Distance - Self Paced
E17621	Trust Account & Brokerage Mgmt	3	Distance - Self Paced

School Code: ED0170

## 1st Class Continuing Education

11880 College Blvd  
Overland Park, KS 66210

Diann Twente

Coordinator Information

Diann Twente

1stClassContinuingEd@gmail.com

Email: 1stClassContinuingEd@gmail.com

Phone: (816)935-2422

Website:

<u>Course Offerings</u>	<u>Hours</u>	<u>Location</u>
E20646 Mortgage Loan Regulations & Guidelines	6	In-person

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School Code: ED0055

### **360TRAINING.COM**

6504 BRIDGE POINT PARKWAY, STE 100  
AUSTIN, TX 78730

Samantha Montalbano

Coordinator Information

Samantha Montalbano

accreditation@360training.com

Email: accreditation@360training.com

Phone: (877)881-2235

Website: www.360training.com

<u>Course Offerings</u>	<u>Hours</u>	<u>Location</u>
E17454 1031 Real Estate Exchange	3	Distance - Self Paced
E17455 Asset Management	3	Distance - Self Paced
E17456 Deeds	3	Distance - Self Paced
A17457 Estimating the Gross Living Area	3	Distance - Self Paced
E17458 Home Inspection	3	Distance - Self Paced
E17459 Liens, Taxes and Foreclosures	3	Distance - Self Paced
A17460 Real Estate Appraisal	3	Distance - Self Paced
E17461 Real Estate Math	3	Distance - Self Paced
E17462 Real Property Ownership and Land Use	3	Distance - Self Paced
E17463 Titles and Records	3	Distance - Self Paced

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School Code: ED0147

### **ADVANTAGE CREDIT**

32065 CASTLE COURT STE 300  
EVERGREEN, CO 80439

Tikisha Hudson

Coordinator Information

Tikisha Hudson

thudson@advcredit.com

Email: thudson@advcredit.com

Phone: (720)457-3023

Website: advcredit.com

**Course Offerings**

E20355 Increase Buying Power - Understand Credit Scores

**Hours**

3

**Location**

In-person

School Code: ED0128

**BETTER HOMES & GARDENS KC HOMES  
(TRAINING)**

8300 COLLEGE BLVD, SUITE 130  
OVERLAND PARK, KS 66210

Polly Clark

Coordinator Information

Polly Clark

training@kansascityhomes.com

Email: training@kansascityhomes.com

Phone: (913)661-8595

Website: kansascityhomes.com

**Course Offerings**

E20056 Behave Yourself: Code of Ethics

**Hours**

3

**Location**

In-person

E20115 Doing It Right

3

In-person

E20295 Fair Housing: An Agent's Guide to Keeping it Real

3

In-person

M20302 Kansas Required Core

3

In-person

E20100 KCRAR Forms

3

In-person

E20119 Relocation is a Team Sport

3

In-person

School Code: ED0159

**CALYPSO CONTINUING EDUCATION**

28 N MAIN STREET  
RANDOLPH, VT 05060

Francis Finigan

Coordinator Information

Francis Finigan

info@calypsoedu.com

Email: info@calypsoedu.com

Phone: (802)565-8238

Website: www.calypsoedu.com

**Course Offerings**

E20589 Code of Ethics

**Hours**

3

**Location**

Distance - Self Paced

E20587 Commercial Updates: Opportunity Zones and Tax Credits

3

Distance - Self Paced

E20586 Cultural Competency & Implicit Bias

4

Distance - Self Paced

E20585 Fair Housing

4

Distance - Self Paced

E20584 Going Green: Energy-Efficient Updates & Tax Credits

4

Distance - Self Paced

E20583 Preventing Identity Theft

3

Distance - Self Paced

E20582	Protecting the Home: Severe Weather and Natural Disasters	6	Distance - Self Paced
E20581	Sexual Harassment	3	Distance - Self Paced
E20588	Understanding Code of Ethics	4	Distance - Self Paced
E20580	Victorian Era Architecture For Real Estate Professionals	3	Distance - Self Paced

School Code: ED0057

**CAREER ACADEMY OF REAL ESTATE -  
PENFED REALTY**

1617 N WATERFRONT PARKWAY, STE 110  
WICHITA, KS 67206

Amanda Serrioz

Coordinator Information

Amanda Serrioz

register@penfedrealty.com

Email: register@penfedrealty.com

Phone: (316)440-2244

Website: www.penfedks.com

<u>Course Offerings</u>	<u>Hours</u>	<u>Location</u>
E17974	Agents Guide to Mortgage Lending	3 In-person
E17465	Common Violations	3 In-person
E20610	Fair Housing in Real Life: Laws, Ethics, and Everyday Practice	3 In-person
M20316	Kansas Required Core	3 In-person
E20160	Lagoons, Septics, and Wells: Informed Dialogue for Agents	3 In-person
E20523	Lawsuits and the Real Estate Transaction	3 In-person
E17482	Nailing it All Together	3 In-person
E20209	NAR Code of Ethics	3 In-person
E20570	NAR Code of Ethics	3 In-person
E17471	Property Inspections, What a Consumer Should Know	3 In-person
E17470	Title Insurance and Closing: How to Protect and Better Serve Your Customer	3 In-person
E20043	Understanding 1031 Exchanges and the Agent's Role	3 In-person

School Code: ED0002

**CAREER EDUCATION SYSTEMS**

8600 WARD PKWY , STE 2080  
KANSAS CITY, MO 64114

MARK ROBERT BARKER

Coordinator Information

MARK ROBERT BARKER

MARK@CESKC.COM

Email:

Phone: (800)748-7715

<b><u>Course Offerings</u></b>	<b><u>Hours</u></b>	<b><u>Location</u></b>
E20172	10 Risks Commercial Agents Must Manage	3 In-person
E17065	1031 Exchanges	3 In-person
E17066	1031 Exchanges	3 Distance - Self Paced
E20488	A Day With Your Lender	3 In-person
E17075	Anatomy of a House	3 In-person
A17106	Appraisal Essentials	3 In-person
E17108	Broker Price Opinion Resource	6 In-person
E17054	Building a Real Estate Team	3 In-person
E17477	Certified Negotiation Expert	9 In-person
E17089	Closing the Deal	3 In-person
E17083	Commercial Code of Ethics	3 In-person
E17063	Commercial Lawsuits: Be Careful Out There	3 In-person
E17064	Commercial Leasing: Plugging Loopholes	3 In-person
E17084	Commercial Missouri Core	3 In-person
E17056	Contract for Deed: How to Use Effectively	3 In-person
E17067	Contracts	3 In-person
E17087	Creating Wealth Through Residential Investing	3 In-person
E17098	Creating Wealth Through Residential Investing	3 Distance - Self Paced
E17103	Credit Scores	3 In-person
E17052	Demonstrating Commercial Property with Power	3 In-person
E17111	Economic Development Financing	3 In-person
E17096	Effective Negotiating	3 Distance - Self Paced
E17085	Effective Negotiating for Real Estate Professionals - Part 1	3 In-person
E17086	Effective Negotiating for Real Estate Professionals - Part 2	3 In-person
E17045	Examining Offer: Changing "For Sale" to "Sold"	3 In-person
E17035	Experienced Agent Issues	3 In-person
E17036	Experienced Agents: Handling Complex Issues	3 Distance - Self Paced
E17556	Experienced Commercial Agents: Handling Complex Issues	3 Distance - Self Paced
E17105	Fair Housing	3 Distance - Self Paced
E17046	Fair Housing - The Issue Isn't Black and White	3 In-person
E17088	FHA Today	3 In-person
E17043	Financing in the 2000s	3 In-person
E17097	Foreclosures and Short Sales	3 Distance - Self Paced
E17058	Getting Started in Office Property	3 In-person
E17068	Home Inspections: Slaying the Deal Killer	3 In-person

E17047	Home Styles and Design: What's Old, What's New	3	In-person
E17100	How to Attract More Buyers and Create More Sales	3	In-person
E17551	Identity Theft	3	In-person
M20303	Kansas Required Core	3	In-person
M20304	Kansas Required Core	3	Distance - Self Paced
E17044	Lawsuits	3	In-person
E17057	Lease Option/Purchase	3	In-person
E17073	Listing Presentations That Sizzle	3	In-person
E17040	Making Contracts and People Understandable	3	In-person
E17034	Managing Your Brokerage	3	In-person
E17091	Meth: What Every Agent Should Know	3	In-person
E17092	Meth: What Every Agent Should Know	3	Distance - Self Paced
E17080	Missouri Core	3	Distance - Self Paced
E17079	Missouri Core Curriculum: Real Property Law	3	In-person
E17099	Missouri Core: Representation Options	3	In-person
E17102	Missouri Core: Representation Options	3	Distance - Self Paced
E17041	Monopoly - It's Not Just a Game Anymore	3	In-person
E17107	Mortgage Fraud	3	In-person
E17094	Mortgage Fraud and RESPA	3	In-person
E17070	Negotiating	3	In-person
E17109	Networking and Real Estate	3	In-person
E17050	New Home Construction	3	In-person
E17051	New Home Construction	3	Distance - Self Paced
E17081	Non-Risky Business	3	In-person
E17039	Organizational Skills for the Fiduciary	3	In-person
E17048	Priced to Sell: It Can Be Done	3	In-person
E17053	Pricing Commercial Property with Power	3	In-person
E17082	Property Management	3	In-person
E17042	Prospecting: Educating the Public About Real Estate Services	3	In-person
E17071	Real Estate Confronts Reality	3	In-person
E17095	Real Estate Law	4	In-person
E17552	Representation Options in the Commercial Spotlight	3	Distance - Self Paced
E17069	Scruples - A Guide to Ethical Decision Making	3	In-person
E20546	Seller Representative Specialist	9	In-person
E17037	Selling New Homes in the 2000s	3	In-person
E17072	Service Power	3	In-person
E17101	Shopping Center Leasing: Going Green and Lease Negotiation Tactics	3	In-person

E17093	Short Sales and Foreclosures	3	In-person
E17104	Short Sales and Foreclosures: What Real Estate Professionals Need to Know	6	In-person
E17038	Showing Homes: Selling Without Misrepresentation	3	In-person
E17110	Staging a Home: Benefitting Clients and Customers Alike	3	In-person
E17090	Survive and Thrive in a Declining Market	3	In-person
E17077	The Code of Ethics	3	In-person
E17078	The Code of Ethics	3	Distance - Self Paced
E17049	The Marketing Process: List to Sell	3	In-person
E17076	Title Work: Avoiding Problems and Getting Deals Closed	3	In-person
E20459	Transitioning to Commercial Real Estate	3	In-person
E17059	Understanding Agency I - Theory and Practice	3	In-person
E17060	Understanding Agency II - Service Delivery (REBAC)	3	In-person
E17061	Understanding Agency III - Marketing and Promotion (REBAC)	3	In-person
E17062	Understanding Agency IV - Relocation/Office Policy (REBAC)	3	In-person
E17055	Understanding Environmental Issues	3	In-person
E17074	Using Technology to Serve Real Estate Consumers	3	In-person
E17566	Virtual World: Protecting and Promoting Client Interests	3	In-person
E17703	Why Do You Do What You Do?	3	In-person
E17838	Why Do You Do What You Do?	3	Distance - Self Paced

School Code: ED0116

## CCIM INSTITUTE

430 N MICHIGAN AVE, S700  
CHICAGO, IL 60611

Antoinette Jordan

Coordinator Information

Antoinette Jordan

ajordan@ccim.com

Email: [cecredit@ccim.com](mailto:cecredit@ccim.com)

Phone: (312)321-4460

Website: [www.ccim.com](http://www.ccim.com)

<u>Course Offerings</u>	<u>Hours</u>	<u>Location</u>
E17998	CI 101: Financial Analysis for Commercial Investment Real Estate	9 In-person
E17999	CI 102: Market Analysis for Commercial Investment Real Estate	9 In-person
E18000	CI 103: User Decision Analysis for Commercial Investment Real Estate	9 In-person
E18001	CI 104: Investment Decision Analysis for Commercial Investment Real Estate	9 In-person
E18003	Commercial Real Estate Negotiations	7 In-person

E18002	Foundations for Success in Commercial Real Estate	9	In-person
E20492	Introduction to Commercial Real Estate	3	In-person
E20381	Introduction to Development Workshop	6	In-person

School Code: ED0118

**CECheap**

8600 WARD PKWY, STE 2080  
KANSAS CITY, MO 64114

MARK ROBERT BARKER

Coordinator Information  
MARK ROBERT BARKER  
MARK@CESKC.COM

Email: mark@ceskc.com

Phone: (800)748-7715

Website: www.cecheap

<u>Course Offerings</u>		<u>Hours</u>	<u>Location</u>
E18030	1031 Exchanges	3	Distance - Self Paced
E18037	Code of Ethics	3	Distance - Self Paced
E18034	Creating Wealth Through Residential Investing	3	Distance - Self Paced
E18032	Effective Negotiating	3	Distance - Self Paced
E18036	Experienced Agent Issues	3	Distance - Self Paced
E20420	Fair Housing	3	Distance - Self Paced
E18033	Foreclosure & Short Sales	3	Distance - Self Paced
M20313	Kansas Required Core	3	Distance - Self Paced
E18031	Meth: What Every Agent & Client Should Know	3	Distance - Self Paced
E18029	New Home Construction	3	Distance - Self Paced

School Code: ED0054

**COLIBRI REAL ESTATE, LLC**

218 LIBERTY STREET  
WARREN, PA 16365

Emily Timblin

Coordinator Information  
Emily Timblin  
emily.timblin@colibrigroup.com

Email: colibriregulatory@colibrigroup.com

Phone: (866)739-7277

Website: www.colibrirealestate.com

<u>Course Offerings</u>		<u>Hours</u>	<u>Location</u>
E20402	A New Look at Contract Law	3	Distance - Self Paced
E20519	Advanced Buyer Agency Strategies and Negotiations	3	Distance - Self Paced

E20463	Charting Your Success: The Code of Ethics, Buyer Representation, and Your Value	3	Distance - Self Paced
E20437	Cybersecurity: Protecting the Real Estate Transaction	3	Distance - Self Paced
E20403	Educating Homebuyers	3	Distance - Self Paced
E20404	Ethics in the Age of Disruption	3	Distance - Self Paced
E20518	Foundations of Buyer Agency Excellence	3	Distance - Self Paced
E20405	Going Green: Elements of an Eco-friendly Home	3	Distance - Self Paced
E20406	Implicit Bias Awareness and Cultural Competency	4	Distance - Self Paced
M20407	Kansas Required Core	3	Distance - Self Paced
E20434	Live Webinar: NAR: May the Code Be With You	3	Distance - Live
E20408	NAR May the Code Be With You	3	Distance - Self Paced
E20514	Negotiation Fundamentals	3	Distance - Self Paced
E20513	Negotiation Models and Case Studies	3	Distance - Self Paced
E20409	Nontraditional and Alternative Finance	3	Distance - Self Paced
E20475	Online Correspondence: Charting Your Success: The Code of Ethics, Buyer Rep	3	Distance - Self Paced
E20438	Online Correspondence: Cybersecurity: Protecting the Real Estate Transaction	3	Distance - Self Paced
E20410	Online Correspondence: Ethics in the Age of Disruption	3	Distance - Self Paced
E20411	Online Correspondence: Finding Your Focus: Niche Marketing for Real Estate	3	Distance - Self Paced
E20412	Online Correspondence: Going Green: Elements of an Eco-Friendly Home	3	Distance - Self Paced
E20413	Online Correspondence: How to Work with Real Estate Investors - Part 1	3	Distance - Self Paced
M20414	Online Correspondence: Kansas Required Core 2023	3	Distance - Self Paced
E20415	Online Correspondence: NAR May the Code Be With You	3	Distance - Self Paced
E20435	Online Correspondence: Property Condition Discovery and Disclosure Compliance	3	Distance - Self Paced
E20416	Online Correspondence: Real Estate Safety: Protect Yourself and Your Clients	3	Distance - Self Paced
E20440	Online Correspondence: Serving Generational Clients	3	Distance - Self Paced
E20441	Online Correspondence: Workforce Housing: Solutions for Homes and Financing	4	Distance - Self Paced
E20436	Property Condition Discovery and Disclosure Compliance	3	Distance - Self Paced
E20417	Real Estate Safety: Protect Yourself and Your Clients	3	Distance - Self Paced
E20439	Serving Generational Clients	3	Distance - Self Paced
E20418	Taking the Distress Out of Distressed Properties	3	Distance - Self Paced
E20442	Workforce Housing: Solutions for Homes and Financing	4	Distance - Self Paced

School Code: ED0121

**CRYSTAL CLEAR ACADEMY**

04/07/26

1453 BRIARWOOD LN  
MCPHERSON, KS 67460

Crystal Toews

Coordinator Information

Crystal Toews

admin@crystaltoews.com

Email: admin@crystaltoews.com

Phone: (620)200-0840

Website: https://crystal-clear-academy.com

**Course Offerings**

		<b><u>Hours</u></b>	<b><u>Location</u></b>
E20382	Credit Reporting & What Matters Most	3	In-person
E20092	How to Present a VA Offer Sellers Will Accept	3	In-person
E20341	Reverse Mortgage for Purchase	3	In-person
E20545	Winning Deals with Mortgage Insights	3	In-person

School Code: ED0173

**CTC University**

8340 Mission Rd, Suite 201  
Prairie Village, KS 66206

Elizabeth Daniel

Coordinator Information

Elizabeth Daniel

elizabethd@ctitle.com

Email: sabrinad@ctitle.com

Phone: (913)291-7855

Website:

**Course Offerings**

		<b><u>Hours</u></b>	<b><u>Location</u></b>
E20667	Show Me The Title	3	In-person

School Code: ED0136

**EMPIRE LEARNING**

9406 CLEARHURST DRIVE  
DALLAS, TX 75238

Elizabeth Tigner

Coordinator Information

Elizabeth Tigner

elizabeth@empirelearning.com

Email: compliance@empirelearning.com

Phone: (855)460-1634

Website: www.empirelearning.com

**Course Offerings**

		<b><u>Hours</u></b>	<b><u>Location</u></b>
E20194	Code of Ethics	3	Distance - Self Paced

E20196	Fair Housing	3	Distance - Self Paced
M20315	Kansas Required Core	3	Distance - Self Paced
E20198	Preventing Identity Theft	3	Distance - Self Paced
E20199	Property Management SOHI	3	Distance - Self Paced
E20200	Real Estate Investing: Recognizing Opportunities	3	Distance - Self Paced

School Code: ED0114

**FAIRWAY MC**

9393 W 110 ST, STE 250  
OVERLAND PARK, KS 66210

Lee Smith

Coordinator Information

Lee Smith

Lee.Smith@Fairwaymc.com

Email: Lee.Smith@Fairwaymc.com

Phone:

Website:

**Course Offerings**

		<b><u>Hours</u></b>	<b><u>Location</u></b>
E17985	Reverse Mortgage for Purchase (H4P)	3	In-person

School Code: ED0168

**Fidelity National Title Insurance Company**

111 S. 9th Street  
Columbia, MO 65203

Kelly A LaTorre

Coordinator Information

Kelly A LaTorre

kelly.latorre@fnf.com

Email: kelly.latorre@fnf.com

Phone: (573)356-4424

Website: nationalagency.fnf.com

**Course Offerings**

		<b><u>Hours</u></b>	<b><u>Location</u></b>
E20632	Fraud in Real Estate Transactions	3	In-person

School Code: ED0132

**FLINT HILLS ASSOCIATION OF REALTORS**

205 S SETH CHILD RD  
MANHATTAN, KS 66502

Tyler Conard

Coordinator Information

Tyler Conard

membership@flinthillsrealtors.net

Email: ae@flinthillsrealtors.net

Phone: (785)776-1203

Website: www.flinthillsrealtors.net

**Course Offerings**

		<b><u>Hours</u></b>	<b><u>Location</u></b>
E20693	Big Tent Diversity & Fair Housing	3	In-person
E20694	Creating Housing Opportunity	3	In-person

School Code: ED0081

**GAUGHAN & CONNEALY**

4400 COLLEGE BLVD , STE 190  
OVERLAND PARK, KS 66211

Christopher Gaughan  
Coordinator Information  
Christopher Gaughan  
Chris@MidwestEstatePlan.com

Email: Chris@MidwestEstatePlan.com

Phone: (913)262-2000

Website: www.MidwestEstatePlan.com

**Course Offerings**

		<b><u>Hours</u></b>	<b><u>Location</u></b>
E17924	How to Get Real Estate Through Probate	3	In-person
E17689	Listing Homes for Disabled or Deceased Clients	3	In-person
E18137	Listing Homes for Disabled or Deceased Clients	3	Distance - Live

School Code: ED0177

**Greater Springfield Board of REALTORS®**

1310 E. Primrose St.  
Springfield, MO 65804

Allyson Paige Russell  
Coordinator Information  
Allyson Paige Russell  
allyson@gabor.com

Email: allyson@gabor.com

Phone: (417)883-1226

Website:

**Course Offerings**

		<b><u>Hours</u></b>	<b><u>Location</u></b>
E20673	Responsible Real Estate	3	In-person

School Code: ED0091

**HOME WARRANTY OF THE MIDWEST, INC**

PO BOX 1  
ROCK RAPIDS, IA 51246

Dena McDonald  
Coordinator Information

Dena McDonald  
dena@homewarrantyinc.com

Email: dena@homewarrantyinc.com

Phone: (877)977-4949

Website: www.homewarrantyinc.com

<u>Course Offerings</u>		<u>Hours</u>	<u>Location</u>
E17776	The Insider's Guide to Home Warranties	3	In-person

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School Code: ED0088

### **INTERNACHI**

1750 30TH ST , STE 301  
BOULDER, CO 80301

Benjamin Gromicko

Coordinator Information

Benjamin Gromicko

education@internachi.org

Email: education@internachi.org

Phone: (720)735-7125

Website: www.nachi.org

<u>Course Offerings</u>		<u>Hours</u>	<u>Location</u>
E17762	Home Energy Efficiency for Real Estate Professionals	4	Distance - Self Paced
E17763	Saving Home Energy for Real Estate Professionals	3	Distance - Self Paced

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School Code: ED0157

### **K-STATE RESEARCH AND EXTENSION - WILDCAT DISTRICT**

PO BOX 39  
ALTAMONT, KS 67330

Wendie Powell

Coordinator Information

Wendie Powell

wendiepowell@ksu.edu

Email: wendiepowell@ksu.edu

Phone: (620)784-5337

Website: www.wildcatdistrict.k-state.edu

<u>Course Offerings</u>		<u>Hours</u>	<u>Location</u>
E20557	Ag Lease & Property Laws	3	In-person

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School Code: ED0033

### **Kansas City Regional Association of REALTORS**

ONE HALLBROOK PLACE, 11150 OVERBROOK  
RD, STE 100  
LEAWOOD, KS 66211

Catharine Sales

Coordinator Information

Catharine Sales

catharines@kcrar.com

Email: catharines@kcrar.com

Phone: (913)661-1600

Website: www.kcrar.com

<u>Course Offerings</u>		<u>Hours</u>	<u>Location</u>
E20280	A Systematic Approach to the Buying Transaction	3	Distance - Self Paced
E17934	Accredited Buyer's Representative Designation Course (ABR)	9	In-person
E20563	Advanced 1031 Exchange Next-Level Strategies for Real Estate Success	3	In-person
E20562	Advanced Commercial Real Estate Investment Analysis	3	In-person
E18088	Agents and Home Inspections	3	In-person
E17492	At Home with Diversity	6	In-person
E20532	At Home with Diversity (ZOOM)	6	Distance - Live
E20212	Avoiding Litigation	3	In-person
E20076	Behave Yourself: The Code of Ethics	3	In-person
E20535	Behave Yourself: The Code of Ethics (ZOOM)	3	Distance - Live
E20537	Bias Override: Overcoming Barriers to Fair Housing	3	Distance - Live
E17601	Brokerage Management and Supervision	3	In-person
E20145	Buyer's Agent Bootcamp	4	In-person
E20536	Buyer's Agent Bootcamp (ZOOM)	3	Distance - Live
E20334	Certified International Property Specialist (CIPS)	9	In-person
E18093	Code of Ethics: Our Promise of Professionalism	3	Distance - Self Paced
E18105	Condos 101	3	In-person
E20533	Condos 101 (ZOOM)	3	Distance - Live
E20448	Dealing with an Inflationary Market and Why Real Estate is the Answer	3	In-person
E20144	Details Matter: Practical Application of the Laws Impacting Real Estate	3	Distance - Self Paced
E20560	Divorce Mortgage Planning: Journey of a Divorcing Homeowner	3	In-person
E20568	Divorce Mortgage Planning: Journey of a Divorcing Homeowner (ZOOM)	3	Distance - Live
E20211	Effective Negotiation Skills	3	In-person
E18038	e-PRO Certification Course	9	In-person
E20279	Essential 1031 Exchange Strategies	3	In-person
E17915	Fair Housing	3	In-person

E20321	Fair Housing Focus	3	Distance - Self Paced
E20318	Fair Housing: An Agent's Guide to Keeping it Real	3	In-person
E20531	Fair Housing: An Agent's Guide to Keeping it Real	3	Distance - Live
E20186	First Time Home Buyer's and Down Payment Assistance Programs	3	In-person
E20683	GRI 501 - The New Construction Theory	4	In-person
E20684	GRI 502: Working with Investors and Investment Properties	4	In-person
E17581	Historic Properties	3	In-person
E17263	Inspection Insights	3	In-person
M20322	Kansas Required Core	3	In-person
M20273	Kansas Required Core (Online)	3	Distance - Self Paced
M20529	Kansas Required Core (ZOOM)	3	Distance - Live
E20102	KCRAR Forms	3	In-person
E17646	Legislation Affecting Homeownership	3	In-person
E20447	Living the American Dream: Fair Housing and Equal Opportunity For All	3	In-person
E17962	Making a Splash with the ICE Strategy: Incredible Client Experience	3	In-person
E17828	Managing Online Transactions	3	In-person
E20487	Mastering Buyer Representation	3	In-person
E20133	Mortgage and Real Estate Taxation	3	In-person
E20527	Mortgage and Real Estate Taxation	3	Distance - Live
E17510	New Home Construction	3	In-person
E17963	Pricing Strategies: Mastering the CMA	6	In-person
E17260	Radon for the Real Estate Transaction	3	In-person
E17261	Real Estate Auctions 101	3	In-person
E17744	Real Estate Law: Regulations and Practices	3	In-person
E20362	Real Estate Negotiation Expert (RENE)	9	In-person
E20346	REALTOR Code of Ethics: Conversion Using the Code	3	Distance - Self Paced
E20685	REALTOR® Code of Ethics: Your Competitive Advantage	3	In-person
E20686	REALTOR® Code of Ethics: Your Competitive Advantage (ZOOM)	3	Distance - Live
E20540	Redlined: Cities, Suburbs, and Segregation	3	In-person
E17531	Renovation Lending	3	In-person
E20327	Reverse Mortgage Loans: What You Need to Know	3	In-person
E17647	Safety Matters	3	In-person
E20287	Secrets to Listing Effectiveness	3	Distance - Self Paced
E20238	Seller Representative Specialist (SRS) Designation	9	In-person
E17262	Selling Foreclosures and REOs	3	In-person

E20470	Senior Real Estate Specialist	9	In-person
E17997	Smart Growth	3	In-person
E20457	Taxation for Commercial Real Estate	3	In-person
E17277	That Doggone Mold	3	In-person
E20455	The ABC's and N's of Commercial Leasing	3	In-person
E18107	The Commercial Experience	9	In-person
E20538	The Good, the Bad and the Cyber Dangers of A.I. (ZOOM)	3	Distance - Live
E20371	The Good, the Bad, and the Cyber Dangers of AI	3	In-person
E17726	The Hispanic/Latino Market	3	In-person
E20239	The Success Triangle - Be Informed, Be Careful, Be Ethical	3	In-person
E20687	Understanding BRRETA: Roles, Duties & Risk Reduction	3	Distance - Live
E20520	Winning Big at Multi-Parcel Real Estate Auctions	3	In-person
E20561	Working with Commercial Real Estate Buyers and Sellers	3	In-person

School Code: ED0086

**KANSAS MORTGAGE CE INSTITUTE (OPEN MORTGAGE)**

3566 N LAKE RIDGE CT  
WICHITA, KS 67205

Mike Gonzales

Coordinator Information

Mike Gonzales

mike@mtgfamilymortgage.com

Email: mike@mtgfamilymortgage.com

Phone: (316)262-7766

Website:

**Course Offerings**

		<b><u>Hours</u></b>	<b><u>Location</u></b>
E20443	HECM for Purchase	3	In-person

School Code: ED0037

**KANSAS REAL ESTATE COMMISSION**

700 SW JACKSON ST, SUITE 404  
TOPEKA, KS 66603

Coordinator Information

kreceducation@ks.gov

Email: kreceducation@ks.gov

Phone: (785)296-3411

Website: krec.ks.gov

<u>Course Offerings</u>		<u>Hours</u>	<u>Location</u>
E20000	Commission Meeting (one meeting per renewal period)	3	In-person

School Code: ED0007

**KANSAS REALTORS Inc.**

TOWNSITE TOWER, 534 S KANSAS AVENUE  
#1229  
TOPEKA, KS 66603

Ana Mendonca

Coordinator Information  
Ana Mendonca  
ana@kansasrealtor.com

Email: ana@kansasrealtor.com

Phone: (800)366-0069

Website: www.kansasrealtoreducation.com

<u>Course Offerings</u>		<u>Hours</u>	<u>Location</u>
E20466	All About the VA Loan Process	4	In-person
E20469	All About the VA Loan Process	3	In-person
E17723	Beneath the Surface: Understanding the Anatomy of a House	6	Distance - Self Paced
E20669	Beyond City Limits: Rural Property Essentials in Kansas	3	Distance - Live
E20370	Bringing Ethics to Life - The NAR Requirement and Beyond	4	Distance - Self Paced
E18135	Broker Supervision & Common Violations	4	Distance - Live
E17191	Broker Supervision and Common Violations	4	Distance - Self Paced
E17187	Common Violations: Identify and Avoid Mistakes	4	Distance - Self Paced
E17196	Contract Law (part of GRI 103R)	4	In-person
E17580	Contract Law for Real Estate Professionals	4	Distance - Self Paced
E20031	Ethics	3	Distance - Live
E17755	Fair Housing and Beyond	4	In-person
E20219	Fair Housing and Beyond	3	In-person
E20525	Fair Housing Quick Study	4	In-person
E20526	Fair Housing Quick Study	4	Distance - Live
E17208	Fundamentals of Investment Real Estate	4	Distance - Self Paced
E20078	Kansas License Law and NAR Code of Ethics	4	Distance - Live
E20148	Kansas License Law and NAR Code of Ethics-QS Live	4	Distance - Self Paced
M20364	Kansas Required Core	3	In-person
M20317	Kansas Required Core (Online)	4	Distance - Self Paced
M20314	Kansas Required Core QS Live	4	Distance - Self Paced
M20320	Kansas Required Core QS Virtual	4	Distance - Live
E17243	KS Real Estate License Law and NAR Code of Ethics	4	Distance - Self Paced
E20360	Legal Environment of the Real Estate Professional	4	Distance - Self Paced

E17564	Mastering Real Estate Negotiating	4	Distance - Self Paced
E17741	Meeting the Needs of Buyers and Sellers	4	Distance - Self Paced
E17197	NAR Code of Ethics and Kansas RE License Law - REALTOR's Obligation and Duty (pa	4	In-person
E20018	NAR Code of Ethics and KS Real Estate License Law	3	Distance - Live
E17219	NAR Code of Ethics and the Kansas Real Estate License Law	4	In-person
E20468	Real Estate - The New Horizon	3	In-person
E17623	Real Estate Investing Made Clear	4	Distance - Self Paced
E17829	Salesperson Supervision & Common Violations	4	Distance - Self Paced
E17613	Successful Buyer Client Systems	4	In-person
E17622	Successful Seller Client Systems	4	Distance - Self Paced

School Code: ED0143

### KANSAS SECURED TITLE

3497 SW FAIRLAWN  
TOPEKA, KS 66614

Kaley Thomas

Coordinator Information

Kaley Thomas

kthomas@kstitle.com

Email: kthomas@kstitle.com

Phone: (785)271-9352

Website: www.kstitle.com

#### Course Offerings

		<u>Hours</u>	<u>Location</u>
E20301	Title 101	3	In-person

School Code: ED0150

### KAPLAN REAL ESTATE EDUCATION

1515 W CYPRESS CREEK ROAD, STE RFR  
FORT LAUDERDALE, FL 33309

Lisa Goyette

Coordinator Information

Lisa Goyette

rfrinfo@kaplan.com

Email: rfrinfo@kaplan.com

Phone: (608)518-4543

Website: www.kapre.com

#### Course Offerings

		<u>Hours</u>	<u>Location</u>
E20508	2025/2027 Association Ethics v1.0 (3-hour)	3	Distance - Self Paced
E20510	Everyday Ethics in Real Estate v4.0 (4-Hour)	4	Distance - Self Paced
E20559	Fair Housing v.6.0 (3-Hour)	3	Distance - Self Paced

E20662	Introduction to Risk Management	4	Distance - Self Paced
M20387	Kansas Required Core v1.0	3	Distance - Self Paced
E20661	Land Development: Finding, Funding, & Finishing	3	Distance - Self Paced
E20388	Law Chronicles: Episode 1	3	Distance - Self Paced
E20395	Mediate-Litigate-Arbitrate: Be Informed v1.0	3	Distance - Self Paced
E20700	Mind Your (Accessibility) Business: ADA for Commercial Properties	3	Distance - Self Paced
E20389	Principle-Centered Real Estate v1.0	3	Distance - Self Paced
E20396	Real Estate Bloopers: Preventing Client Horror Stories v1.0	4	Distance - Self Paced
E20397	R-E-S-P-E-C-T RESPA to Avoid Penalties and Loss of License v1.0	4	Distance - Self Paced
E20698	Scams, Scoundrels, and Real Estate Stings	4	Distance - Self Paced
E20670	The Errors Tour: Real Estate Edition	4	Distance - Self Paced
E20398	Twenty Cost-Effective Home Improvements v2.0	5	Distance - Self Paced
E20509	Undesigning Injustice Online Video Course v1.0 (3-Hour)	3	Distance - Self Paced
E20399	Water: How it Affects Property v1.0	5	Distance - Self Paced
E20663	Whose Side Are You On?: Buyer and Seller Representation	3	Distance - Self Paced

School Code: ED0135

### KEEP ME CERTIFIED

512 PARK DRIVE, SUITE 15366  
BOSTON, MA 02215

Jeff Weiss

Coordinator Information

Jeff Weiss

jeff@keepmecertified.com

Email: support@keepmecertified.com

Phone: (617)651-1335

Website: www.keepmecertified.com

<u>Course Offerings</u>		<u>Hours</u>	<u>Location</u>
E20178	Code of Ethics	3	Distance - Self Paced
E20179	Financing a Home: New Rules	3	Distance - Self Paced
E20180	Financing a Home: Personal Credit	3	Distance - Self Paced
M20272	Kansas Required Core	3	Distance - Self Paced
A20182	Understanding Appraisal	3	Distance - Self Paced

School Code: ED0153

### KINGDOM REAL ESTATE SCHOOL

4010 STERLING AVE  
KANSAS CITY, MO 64133

Gwen Goins

Coordinator Information

Gwen Goins  
gwengoins1963@gmail.com

Email: TWalls42@yahoo.com  
Phone: (816)547-9308  
Website: www.kingdomreschool.com

<u>Course Offerings</u>		<u>Hours</u>	<u>Location</u>
E20499	Fair Housing	3	In-person
E20498	Home Styles and Design	3	In-person
M20507	Kansas Required Core	3	In-person
E20497	New Home Construction	3	In-person

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School Code: ED0009

### **KSU AGRICULTURAL ECONOMICS EXTENSION**

342 WATERS HALL  
MANHATTAN, KS 66506

Megan Hughes

Coordinator Information

Megan Hughes  
mnhughes@ksu.edu

Email: mnhughes@ksu.edu

Phone: (785)532-1504

Website: <http://www.agmanager.info>

<u>Course Offerings</u>		<u>Hours</u>	<u>Location</u>
A20672	Managers and Appraisers Winter Meeting	3	In-person

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School Code: ED0011

### **KSU ENGINEERING EXTENSION**

2323 ANDERSON AVE, STE 300  
MANHATTAN, KS 66502

Stephanie Lehmkuhl

Coordinator Information

Stephanie Lehmkuhl  
smlehmkuhl@ksu.edu

Email: radoncourse@ksu.edu

Phone: (785)532-6026

Website:

<u>Course Offerings</u>		<u>Hours</u>	<u>Location</u>
E17282	Radon for Real Estate Professionals	3	In-person
E17283	Radon for Real Estate Professionals	4	In-person
E20055	Radon for Real Estate Professionals	4	Distance - Live

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**LOWRY SCHOOL OF REAL ESTATE**

3636 Alpaca Road  
Joplin, MO 64804

Nancy Lowry

Coordinator Information

Nancy Lowry

nancy@lowryschoolofrealestate.com

Email: nancy@lowryschoolofrealestate.com

Phone: (417)624-5596

Website:

<u>Course Offerings</u>	<u>Hours</u>	<u>Location</u>
E17288	4	In-person
E17289	4	Distance - Self Paced
E17290	3	In-person
E17291	3	Distance - Self Paced
E17312	4	In-person
E17313	4	Distance - Self Paced
E17314	3	In-person
E17315	3	Distance - Self Paced
E17324	3	In-person
E17655	3	In-person
E17659	4	In-person
E17316	4	In-person
E17317	4	Distance - Self Paced
E17318	3	In-person
E17319	3	Distance - Self Paced
E17304	4	In-person
E17305	4	Distance - Self Paced
E17306	3	In-person
E17307	3	Distance - Self Paced
E17320	4	In-person
E17292	6	In-person
E17293	6	Distance - Self Paced
E17294	4	In-person
E17295	4	Distance - Self Paced
E17001	3	In-person
M20305	3	Distance - Self Paced

M20306	Kansas Required Core	4	Distance - Self Paced
M20307	Kansas Required Core	3	In-person
M20308	Kansas Required Core	4	In-person
E17321	Lawsuits	3	In-person
E17296	Listing Presentation	4	In-person
E17297	Listing Presentation	4	Distance - Self Paced
E17298	Listing Presentation	3	In-person
E17299	Listing Presentation	3	Distance - Self Paced
E17325	Negotiating	3	In-person
E20350	New Home Construction	4	Distance - Self Paced
E20351	New Home Construction	4	In-person
E20352	New Home Construction	3	Distance - Self Paced
E20353	New Home Construction	3	In-person
E17322	Representation Options	3	Distance - Self Paced
E17323	Representation Options	3	In-person
E17300	Representing the Buyer Client	4	In-person
E17301	Representing the Buyer Client	4	Distance - Self Paced
E17302	Representing the Buyer Client	3	In-person
E17303	Representing the Buyer Client	3	Distance - Self Paced

School Code: ED0052

## MCKISSOCK LP

218 LIBERTY STREET  
WARREN, PA 16365

Emily Timblin

Coordinator Information

Emily Timblin

emily.timblin@colibrigroup.com

Email: colibriregulatory@colibrigroup.com

Phone: (800)328-2008

Website: www.mckissock.com

<u>Course Offerings</u>	<u>Hours</u>	<u>Location</u>
E20462 (OC)Charting Your Success: Code of Ethics, Buyer Representation, & Your	3	Distance - Self Paced
E17527 A New Look at Contract Law	3	Distance - Self Paced
E20517 Advanced Buyer Agency Strategies and Negotiations	3	Distance - Self Paced
E17713 Americans with Disabilities Act ADA	3	Distance - Self Paced
E20461 Charting Your Success: Code of Ethics, Buyer Representation, & Your Valu	3	Distance - Self Paced
E20425 Cybersecurity: Protecting the Real Estate Transaction	3	Distance - Self Paced

E17988	Educating Homebuyers	3	Distance - Self Paced
E20042	Ethics in the Age of Disruption	3	Distance - Self Paced
E17766	Finding Your Focus: Niche Marketing for Real Estate	3	Distance - Self Paced
E20516	Foundations of Buyer Agency Excellence	3	Distance - Self Paced
E17771	Going Green: Elements of an Eco-Friendly Home	3	Distance - Self Paced
E20093	Helping Clients Understand Real Estate Financing	3	Distance - Self Paced
E17571	How to Work with RE Investors-Part 1	3	Distance - Self Paced
E17572	How to Work with RE Investors-Part 2	3	Distance - Self Paced
E20237	Implicit Bias Awareness and Cultural Competency	4	Distance - Self Paced
E20034	JMan's Tech Tools	3	Distance - Self Paced
M20274	Kansas Required Core 2023	3	Distance - Self Paced
E20033	May the Code Be With You	3	Distance - Self Paced
E17711	Millennials are Changing Real Estate: Are You Ready?	3	Distance - Self Paced
E20512	Negotiation Fundamentals	3	Distance - Self Paced
E20511	Negotiation Models and Case Studies	3	Distance - Self Paced
E20187	Nontraditional and Alternative Finance	3	Distance - Self Paced
E20424	OC: Cybersecurity: Protecting the Real Estate Transaction	3	Distance - Self Paced
E20426	OC: How to Work with Real Estate Investors - Part 1	3	Distance - Self Paced
E20427	OC: Property Condition Discovery and Disclosure Compliance	3	Distance - Self Paced
E20429	OC: Real Estate Safety: Protect Yourself and Your Clients	3	Distance - Self Paced
E20430	OC: Workforce Housing: Solutions for Homes and Financing	4	Distance - Self Paced
E17874	Online Correspondence: Americans with Disabilities Act ADA	3	Distance - Self Paced
E20110	Online Correspondence: Ethics in the Age of Disruption	3	Distance - Self Paced
E17875	Online Correspondence: Finding Your Focus: Niche Marketing for Real Estate	3	Distance - Self Paced
E17876	Online Correspondence: Going Green: Elements of an Eco-Friendly Home	3	Distance - Self Paced
E20111	Online Correspondence: May the Code Be With You	3	Distance - Self Paced
E20444	Online Correspondence: Serving Generational Clients	3	Distance - Self Paced
E20090	Performing Quality BPOs	4	Distance - Self Paced
E20428	Property Condition Discovery and Disclosure Compliance	3	Distance - Self Paced
E17708	Real Estate Investing: Beyond the Basics	3	Distance - Self Paced
E20213	Real Estate Market Cycles and Trends	3	Distance - Self Paced
E17729	Real Estate Safety: Protect Yourself and Your Client	3	Distance - Self Paced
E17989	Real Estate Taxes	3	Distance - Self Paced
A20188	Real Property Appraisals	3	Distance - Self Paced
E20445	Serving Generational Clients	3	Distance - Self Paced
E20091	Taking the Distress Out of Distressed Properties	3	Distance - Self Paced
E17830	Top Policy Issues Facing Brokerages Today	3	Distance - Self Paced

School Code: ED0158

**PATRICK MCDOWELL REAL ESTATE SCHOOL**

1000 PROGRESS DR. #1256  
LIBERTY, MO 64068

Patrick McDowell

Coordinator Information

Patrick McDowell

learn@cepatrick.com

Email: learn@cepatrick.com

Phone: (816)914-7396

Website:

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<u>Course Offerings</u>		<u>Hours</u>	<u>Location</u>
E20678	Ethics Made Easy	3	In-person
E20565	Fair Housing: An Agent's Guide to Keeping it Real	3	In-person

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School Code: ED0133

**PERRY REAL ESTATE COLLEGE**

4135 ALEXANDRIA PIKE  
COLD SPRING, KY 41076

Kent Gray

Coordinator Information

Kent Gray

instructor@perryrealestatecollege.com

Email: instructor@perryrealestatecollege.com

Phone: (859)525-0303

Website: www.perryrealestatecollege.com

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<u>Course Offerings</u>		<u>Hours</u>	<u>Location</u>
E20688	Advertising & Marketing	3	Distance - Self Paced
E20689	Contracts Examined	3	Distance - Self Paced
E20690	Data Protection & Phishing Scams in Real Estate	3	Distance - Self Paced
M20384	Kansas Required Core	3	Distance - Self Paced

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School Code: ED0094

**PREFERRED SYSTEMS, INC.**

1001 STATE STREET  
ERIE, PA 16501

MEGAN STEVENSON

Coordinator Information

MEGAN STEVENSON

megan@preferrededucation.com

Email: info@preferrededucation.com

Phone: (888)455-7437

Website: [www.preferrededucation.com](http://www.preferrededucation.com)

<u>Course Offerings</u>	<u>Hours</u>	<u>Location</u>
E18056	50 Homestaging Tips by the Book	3 In-person
E20230	Air and Water Quality: What Real Estate Agents Need to Know	3 In-person
E20231	Air and Water Quality: What Real Estate Agents Need to Know	3 Distance - Self Paced
E20606	All About Roofing for Real Estate Agents	3.00 In-person
E20082	Avoiding the Aggravations of Home Inspections	3 Distance - Live
E20593	Avoiding the Aggravations of Home Inspections	3 In-person
E20595	Going Green: For Real Estate Agents	3 In-person
E20083	Grow Houses	3 Distance - Live
E20084	Grow Houses	3 In-person
E20598	Haunted Histories: Understanding and Managing Properties with Dark Pasts	3 In-person
E20375	Home Warranty Contracts and Disclosures	3 Distance - Self Paced
E20376	Home Warranty Contracts and Disclosures	3 In-person
E20473	Home Warranty Training	3 In-person
E20596	Kitchen and Bath Appliances: What Real Estate Agents Need to Know	3 In-person
E20601	Lead Safety: What Real Estate Agents Need to Know	3 In-person
E18043	Luxury Listings	3 In-person
E20085	Managing the Home Inspection	3 Distance - Live
E20602	Managing the Home Inspection	3 In-person
E20603	Mold: What You Need to Know	3.00 In-person
E20703	Navigating Solar Home Transactions with Confidence	3 In-person
E20232	New Home Construction: For Real Estate Professionals	3 In-person
E20233	New Home Construction: For Real Estate Professionals	3 Distance - Self Paced
E20347	Personal Safety for Real Estate Professionals	3 In-person
E20234	Pests and Environmental Hazards for Real Estate Professionals	3 In-person
E20235	Pests and Environmental Hazards for Real Estate Professionals	3 Distance - Self Paced
E20348	Protecting Your Client's Home Warranty: Top 10 Red Flags to Consider	3 In-person
E20349	Protecting Your Client's Home Warranty: Top 10 Red Flags to Consider	3 Distance - Self Paced
E20605	Radon and Real Estate Transactions	3.00 In-person
E20607	Residential Structural Inspections: For Real Estate Agents	3.00 In-person
E20604	The 10 Critical Pre-Listing Steps for Real Estate Agents	3.00 In-person
E20228	The 10 Most Common Home Defects: For Real Estate Professionals	3 In-person

E20229	The 10 Most Common Home Defects: For Real Estate Professionals	3	Distance - Self Paced
E18095	The Basics of Heating Systems: For Real Estate Agents	3	In-person
E20377	The Basics of Home Warranties	3	Distance - Self Paced
E20378	The Basics of Home Warranties	3	In-person
E20599	The Role of AI Technology in Real Estate	3	In-person
E20600	Understanding Building Inspections vs. Property Condition Assessments (PCA)	3	In-person
E20594	Understanding Residential Electrical Inspections	3	In-person

School Code: ED0175

### RE Learning Continued

1903 TUMBLEWEED DR  
HUTCHINSON, KS 67502

CINDY L. BOSWELL

Coordinator Information

CINDY L. BOSWELL

cindylouboswell@gmail.com

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Phone: (620)727-5293

Website:

#### Course Offerings

		<u>Hours</u>	<u>Location</u>
E20665	Understanding BRRETA	3	In-person

School Code: ED0035

### REECENICHOLS TRAINING

11601 GRANADA  
LEAWOOD, KS 66211

Missy Greene

Coordinator Information

Missy Greene

Training@reecenichols.com

Email: Training@reecenichols.com

Phone: (913)266-5638

Website: www.training.reecenichols.com

#### Course Offerings

		<u>Hours</u>	<u>Location</u>
E18062	Advocating for Short Sale Clients	3	Distance - Self Paced
E20288	Agency and Critical Legal Landmines in Missouri	3	Distance - Self Paced
A20345	Appraisal Fundamentals	3	In-person
E18064	Assistance Animals and Fair Housing	3	Distance - Self Paced
E20505	Buying HUD Homes: A Guide for Agents	3	In-person
E20506	Buying HUD Homes: A Guide for Agents	3	Distance - Self Paced

E17772	Certified New Home Sales Professional (CSP)	9	In-person
E20379	Code of Ethics	3	In-person
E20105	Cyber Crime and Human Behavior	3	Distance - Live
E17803	Design/Build Solutions for Aging & Accessibility (CAPS II)	6	In-person
E18068	Did You Serve? Identifying Homebuying Advantages for Veterans	3	Distance - Self Paced
E20467	Essential 1031 Exchange Strategies	3	In-person
E20503	Ethics At Work	3	Distance - Self Paced
E20422	Fair Housing	3	In-person
E20290	Fair Housing: Welcome Home	3	Distance - Self Paced
E20502	Growing Green: Environmental Awareness and Your Real Estate Practice	3	Distance - Self Paced
E17769	House Construction as a Selling Tool	9	In-person
E17389	Introduction to New Homes I	3	In-person
M20401	Kansas Required Core	3	Distance - Self Paced
M20292	Kansas Required Core 2023	3	Distance - Self Paced
M20293	Kansas Required Core 2023	3	In-person
E20356	Negotiate This!	3	In-person
E20357	Negotiate This!	3	Distance - Self Paced
E18075	Personal Safety	3	Distance - Self Paced
E18076	Preparing a Market Analysis - Best Practices	3	Distance - Self Paced
E18078	Sex and Real Estate: Sexual Harassment, Sexual Discrimination, & Fair Housing	3	Distance - Self Paced
E20294	Sorry Judge! I Didn't Know That Either!	3	Distance - Self Paced
E18080	Technology Tools, Trends, and Risk Management	3	Distance - Self Paced
E20289	The Code of Ethics: From Peddlers to Pros	3	Distance - Self Paced
E20291	The Forces Behind Price, Value, and Appraising	3	Distance - Self Paced
E20493	Today's Contracts: A Comprehensive Overview	3	Distance - Self Paced
E20494	Today's Contracts: A Comprehensive Overview	3	In-person
E20702	Unlocking Your Clients with DISC Personality Profile	3	In-person
E20501	Using the Code to Solve Ethical Dilemmas	3	Distance - Self Paced
E18081	Working with Real Estate Investors: Understanding Investor Strategies	3	Distance - Self Paced

School Code: ED0129

**REMI SCHOOL OF REAL ESTATE LLC  
(DIGITAL LEARNING CENTERS)**

2711 WILLARD ROAD  
RICHMOND, VA 23294

David Catanzaro

Coordinator Information

David Catanzaro

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Phone: (808)230-8200

Website: [remiteam.com](http://remiteam.com)

<u>Course Offerings</u>		<u>Hours</u>	<u>Location</u>
E20059	Applied Ethics in Practice Case Studies	3	Distance - Self Paced
E20060	Basic Steps to Analyze Investment Property	3	Distance - Self Paced
E20061	Benefits of 1031 Exchange for Investment Clients	3	Distance - Self Paced
E20062	Code of Ethics - Pathways to Professionalism (NAR)	3	Distance - Self Paced
E20063	Fair Housing Real World Examples and Liability	3	Distance - Self Paced
E20064	Green Homes - Benefits to Buyers and Sellers	3	Distance - Self Paced
M20278	Kansas Required Core	3	Distance - Self Paced
E20065	Market Analysis and BPO	3	Distance - Self Paced
E20066	Policies to Reduce Risk	3	Distance - Self Paced
E20067	Real Estate Math Made Easy	3	Distance - Self Paced
E20068	Using Home Inspections to Protect Your Clients	3	Distance - Self Paced

School Code: ED0064

## RESIDENTIAL REAL ESTATE COUNCIL

430 N MICHIGAN AVE , SUITE 400  
CHICAGO, IL 60611

Regina Harvey

Coordinator Information

Regina Harvey

[rharvey@crs.com](mailto:rharvey@crs.com)

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Phone: (800)462-8841

Website: [www.crs.com](http://www.crs.com)

<u>Course Offerings</u>		<u>Hours</u>	<u>Location</u>
E17665	CRS 120 Converting Leads Into Closings	8	In-person
E17666	CRS 121 Win-Win Negotiation Techniques	8	In-person
E17667	CRS 122 Building a Team to Grow Your Business	3	In-person
E17745	CRS 123 Mastering Relevant, Consumer-Focused Marketing	8	In-person
E17746	CRS 124 Turning New Homes Into Ongoing Revenue	8	In-person
E17917	CRS 125 - Zero to 60 Home Sales A Year (and Beyond)	8	In-person
E17918	CRS 126 - 7 Things Successful Agents Do Differently: A Proven Business System	8	In-person
E17919	CRS 127 - Succession Planning: Building, Valuing, and Selling Your Business	8	In-person
E17920	CRS 128 - Succeeding in the Luxury Home Market	8	In-person

E17922	CRS 133 -Top of Mind Techniques to Boost Your Brand	8	In-person
E17923	CRS 135 -Transforming Difficult Situations Into Profitable Deals	8	In-person
E17921	Cyber Security: Protecting Your Business and Your Clients RS 130	8	In-person
E20038	Digital Marketing: Establishing A Social Media Brand - RS 139	3	In-person
E18109	Generational Marketing: Innovative Strategies Across All Generations - RS 142	8	In-person
E17943	Power Up On Smart Home Technologies - RS 134	8	In-person
E18008	RS 183 - Silver Bullet Solutions: Helping Buyers Buy and Sellers Sell	8	In-person
E17944	Tax Strategies for the Real Estate Professional RS - 136	8	In-person
E20380	The Grass is Greener: Marijuana and Real Estate	4	In-person

School Code: ED0069

## RSCK SCHOOL OF REAL ESTATE

170 W DEWEY ST  
WICHITA, KS 67202

Mallory Mock

Coordinator Information

Mallory Mock

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Phone: (316)263-3167

Website: www.sckrealtors.com

<u>Course Offerings</u>	<u>Hours</u>	<u>Location</u>
E20471	Accredited Buyer's Representative (ABR)	9 In-person
E20676	AI Awareness & Essentials for Realtors	3 In-person
E20691	AI for Client Services Compliant Insights, Transaction Efficiency & Productivity to Enhance Client Experiences	3 In-person
E20699	AI Prompt Engineering for REALTORS® Structured Prompting to Improve Clarity, Accuracy, Reliability & Professionalism	3 In-person
E20592	ALE 1: Laying the Foundation for Successful Real Estate Brokerages and Teams	3 In-person
E20609	ALE 2 Building a High-Performance Brokerage or Team	3 In-person
E20613	ALE 3: Creating A Comprehensive Policy & Procedure Manual	3 In-person
E20623	ALE 4 Managing the Stages of an Agent's Path in Real Estate	3 In-person
E20257	Assistance Animals and Fair Housing	4 Distance - Self Paced
E20332	At Home With Diversity	6 In-person
E17840	Auction 101: Going Once...Going Twice...	3 In-person
E20053	Auction 101: Going Once...Going Twice...	3 Distance - Live
E20453	Back to Basics in a Changing Market	3 In-person
E20014	Building the Dream in New Construction	3 In-person

E20309	Buyer Strategies for Today's Market	3	In-person
E20491	Buyers By Generation - Success in Every Segment	6	In-person
E20574	Check Your Bias and Fair Housing Practices	3	Distance - Self Paced
E20675	Clicks to Closing: Digital Lead Generation Mastery	3	In-person
E20682	CRM & Lead Operations: Scaling Digital Systems	3	In-person
E20680	Crossing the Generational Divide	3	In-person
E20258	Currents Issues: Cooperation, Negotiation, IBuyers, and Disaster Preparedness	3	Distance - Self Paced
E20608	Delivering Your Value	3	In-person
E20259	Did You Serve? Identifying Homebuying Advantages for Veterans	3	Distance - Self Paced
E20260	Diversity: Your Kaleidoscope of Clients	3	Distance - Self Paced
E20269	Ethics at Work	3	Distance - Self Paced
E20286	Ethics Survivor	3	In-person
E20697	Events That Engage — Service Centered Community Engagement	3	In-person
E20554	Fair and Strategic Negotiations: Let's Split that Orange	3	In-person
E20550	Fair Housing - Many Voices, ONE Message	3	In-person
E17960	Financeopoly: Real Estate Finance Basics	3	In-person
E18127	Financeopoly: Real Estate Finance Basics	3	Distance - Live
E20677	From Leads to Clients: Nurture Systems that Convert	3	In-person
E20495	Go With Your Gut!	3	In-person
E17759	Health & Fitness of Your Business: Prospecting for the Health of it!	3	In-person
E18147	Health & Fitness of Your Business: Prospecting for the Health of It!	3	Distance - Live
E20210	Inspections: Navigating the Process	3	In-person
M20296	Kansas Required Core	3	Distance - Self Paced
M20310	Kansas Required Core	3	In-person
E20261	Keeping It Honest: Understanding Real Estate and Mortgage Fraud	3	Distance - Self Paced
E20624	Lagoons, Septics, & Wells: 'Informed' Dialogue for Real Estate Agents	3	In-person
E20549	Mapping the Way from Contract to Closing	3	In-person
E17855	Master the Home Equity Conversion Mortgage	3	In-person
E20089	Master the Home Equity Conversion Mortgage for Purchase	3	Distance - Live
E17799	Mastering the Art of Win-Win: Strategic Negotiations	3	In-person
E20358	Military Relocation Professional	6	In-person
E20674	Mortgage Mindset: Guiding Clients Through Financial Fear & Frustration	3	In-person
E18146	Nailing It All Together in New Construction	3	In-person
E20123	Nailing It All Together in New Construction	3	Distance - Live

E20262	Personal Safety	3	Distance - Self Paced
E20326	Port to Treasure: Mapping the Way from Contract to Closing	3	In-person
E17684	Pricing Strategies: Mastering the CMA	6	In-person
E20483	Protecting Rights with Disclosures	3	In-person
E20616	Risky Business...Doing It Right	3	In-person
E20264	Roadmap to Success: Business Planning for Real Estate Professionals	3	Distance - Self Paced
E20265	Section1031 Tax-Deferred Exchanges	3	Distance - Self Paced
E20130	Seller Representative Specialist	9	In-person
E20311	Senior Real Estate Specialist	9	In-person
E20266	Sex and Real Estate: Sexual Harassment, Sexual Discrimination, and Fair Housing	3	Distance - Self Paced
E20548	Shifting Gears: Fresh Listing Strategies	3	In-person
E20354	Social Media for Real Estate: How to Boost Your Business	3	In-person
E20472	Specializing in the Senior Market	3	In-person
E20225	Starting a Real Estate Company: Your Blueprint to Success	6	In-person
E20267	Technology Tools, Trends, and Risk Management	3	Distance - Self Paced
E20270	The Fundamentals of Commercial Real Estate	3	Distance - Self Paced
E17428	The Purchase Contract: Unveiling the Real Estate Masterpiece	3	In-person
E20484	There's A Form for That!	3	In-person
E20131	To Foreclose or Not Foreclose - That is the Question	3	In-person
E20312	Understanding Personalities & Generational Dynamics	3	In-person
E20268	Working with Real Estate Investors	3	Distance - Self Paced
E20681	Working with Real Estate Investors	3	In-person

School Code: ED0122

## SALINA COMMUNITY RELATIONS

300 W ASH, ROOM 101  
SALINA, KS 67401

Michelle Martin

Coordinator Information

Michelle Martin

michelle.martin@salina.org

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Phone: (785)309-5745

Website: <http://www.salina-ks.gov/crd>

### Course Offerings

		<u>Hours</u>	<u>Location</u>
E20696	2026 Fair Housing Seminar	5	In-person

School Code: ED0110

**SIRMON TRAINING AND CONSULTING  
GROUP, LLC**

292 E RIDGE DR  
BOONE, NC 28607

Rebecca Sirmon

Coordinator Information

Rebecca Sirmon

rebeccasirmon@gmail.com

Email: rebeccasirmon@gmail.com

Phone: (704)458-9743

Website:

**Course Offerings**

**Hours**

**Location**

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E17914	American Warrior Real Estate Professional	4	In-person
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School Code: ED0155

**STRATA INSURANCE GROUP**

7340 W 21 ST N #103  
WICHITA, KS 67205

Makenna Weimer

Coordinator Information

Makenna Weimer

MAKENNA@STRATA-INS.COM

Email: MAKENNA@STRATA-INS.COM

Phone: (316)219-1650

Website: strata.group

**Course Offerings**

**Hours**

**Location**

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E20542	Basic Insurance Knowledge and Understanding Replacement Cost	3	In-person
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School Code: ED0119

**SUNFLOWER ASSOCIATION OF REALTORS**

3646 SW PLASS AVENUE  
TOPEKA, KS 66611

Denise Humphrey

Coordinator Information

Denise Humphrey

Denise@SunflowerRealtors.com

Email: Denise@SunflowerRealtors.com

Phone: (785)267-3215

Website: www.sunflowerrealtors.com

**Course Offerings**

**Hours**

**Location**

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E20647	All About the VA Loan Process	4	In-person
E20328	Contract Law and Formation	3	In-person

School Code: ED0174

**Sunland Real Estate Education**

825-C Merrimon Ave, Suite 305  
Asheville, NC 28804

Rosa Walden

Coordinator Information

Rosa Walden

info@sunlandree.com

Email: info@sunlandree.com

Phone: (828)752-0248

Website: www.sunlandree.com

<u>Course Offerings</u>	<u>Hours</u>	<u>Location</u>	
E20653	2025/2027 Association Ethics (3-Hour)	3	Distance - Self Paced
E20654	2025/2027 Association Ethics (4-Hour)	4	Distance - Self Paced
E20648	Everyday Ethics in Real Estate	3	Distance - Self Paced
E20655	Fair Housing	3	Distance - Self Paced
M20656	Kansas Required Core	3	Distance - Self Paced
E20649	Law Chronicles: Episode 1 (3-Hour)	3	Distance - Self Paced
E20659	Mediate-Litigate-Arbitrate: Be Informed Online Video Course	3	Distance - Self Paced
E20650	Principle-Centered Real Estate Online Video (3-Hour)	3	Distance - Self Paced
E20651	Real Estate Bloopers: Preventing Client Horror Stories Online Video Course	4	Distance - Self Paced
E20652	R-E-S-P-E-C-T RESPA to Avoid Penalties and Loss of License Online Video Course	4	Distance - Self Paced
E20657	Twenty Cost-Effective Home Improvements Online Video Course	4	Distance - Self Paced
E20658	Undesigning Injustice Online Video Course	3	Distance - Self Paced
E20660	Water: How It Affects Property	5	Distance - Self Paced

School Code: ED0048

**THE CE SHOP, LLC**

5670 GREENWOOD PLAZA BLVD, STE 340W  
GREENWOOD VILLAGE, CO 80111

Nichol Andler

Coordinator Information

Nichol Andler

compliance@theceshop.com

Email: compliance@theceshop.com

Phone: (888)827-0777

Website: www.theceshop.com

<u>Course Offerings</u>	<u>Hours</u>	<u>Location</u>	
E17018	Advocating for Short Sale Clients	3	Distance - Self Paced
E20695	AI in Real Estate: Usage, Oversight, and Scam Awareness	3	Distance - Self Paced
E18012	Assistance Animals and Fair Housing	4	Distance - Self Paced
E20515	Check Your Bias and Fair Housing Practices	3	Distance - Self Paced
E17584	Did You Serve - Identifying Homebuying Advantages for Veterans	3	Distance - Self Paced
E17137	Diversity: Your Kaleidoscope of Clients	3	Distance - Self Paced
E18142	Document Excellence for Smoother Transactions	3	Distance - Self Paced
E18048	Ethics at Work	3	Distance - Self Paced
E20275	Fair Share: Protecting Consumers and Your Business from Unfair Practices	3	Distance - Self Paced
E20036	First Time Home Buyers: A Niche to Grow On	3	Distance - Self Paced
E20298	Growing Green: Environmental Awareness and Your Real Estate Practice	3	Distance - Self Paced
M20285	Kansas Required Core	3	Distance - Self Paced
E17140	Keeping it Honest: Understanding RE and Mortgage Fraud	3	Distance - Self Paced
E20579	Lead Awareness and Compliance	3	Distance - Self Paced
E17773	Marketing, Advertising, and Social Media Compliance	3	Distance - Self Paced
E17614	Personal Safety	3	Distance - Self Paced
E17865	Preparing a Market Analysis	3	Distance - Self Paced
E18143	Property Inspection Issues	3	Distance - Self Paced
E17149	Roadmap to Success: Business Planning for Real Estate Professionals	3	Distance - Self Paced
E18148	Section 1031 - Tax Deferred Exchanges	3	Distance - Self Paced
E20037	Serving the Unique Needs of the Senior Market	3	Distance - Self Paced
E18013	Sex and Real Estate: Sexual Harassment, Sexual Discrimination, and Fair Housing	3	Distance - Self Paced
E17932	Technology Tools, Trends, and Risk Management	3	Distance - Self Paced
E17869	The Fundamentals of Commercial Real Estate	3	Distance - Self Paced
E20163	Using the Code to Solve Ethical Dilemmas	3	Distance - Self Paced
E20644	Wholesaling in Today's Market	3	Distance - Self Paced
E17801	Working with Real Estate Investors: Understanding Investor Strategies	3	Distance - Self Paced

School Code: ED0163

### The Lancaster Institute

3931 S Sherwood Forest Blvd  
Baton Rouge, LA 70816

Laura Lancaster

Coordinator Information

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04/07/26

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Phone: (800)448-5693

Website: [www.lancasterinstitute.com](http://www.lancasterinstitute.com)

<u>Course Offerings</u>	<u>Hours</u>	<u>Location</u>
E20634	3	Distance - Live
E20635	3	Distance - Live
E20622	3	Distance - Live
E20625	3	Distance - Live
E20618	3	Distance - Live
E20626	3	Distance - Live
E20636	3	Distance - Live
E20614	3	Distance - Live
E20627	3	Distance - Live
E20619	3	Distance - Live
E20628	3	Distance - Live
E20637	3	Distance - Live

School Code: ED0084

## TRAINING COVE

14301 N 87TH, STE 106  
SCOTTSDALE, AZ 85260

Steven Jordan

Coordinator Information

Steven Jordan

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Email: [help@trainingcove.com](mailto:help@trainingcove.com)

Phone: (480)517-1000

Website: [www.trainingcove.com](http://www.trainingcove.com)

<u>Course Offerings</u>	<u>Hours</u>	<u>Location</u>
E17718	3	Distance - Self Paced
E17912	3	Distance - Self Paced
E17720	3	Distance - Self Paced
E18006	3	Distance - Self Paced
E17719	3	Distance - Self Paced
M20284	3	Distance - Self Paced
E18039	3	Distance - Self Paced

School Code: ED0061

**TRAINING PARTNERS**

6850 COLLEGE BLVD  
OVERLAND PARK, KS 66211

Alicia Holmes

Coordinator Information

Alicia Holmes  
aliciaj@kw.com

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Phone: (913)906-5488

Website: www.realestateschoolkc.com

<u>Course Offerings</u>		<u>Hours</u>	<u>Location</u>
E18027	Military Residential Specialist	8	In-person
E20485	Renovation 101	3	In-person

School Code: ED0183

**Tri-Force Security Solutions LLC**

54701 Glover Road  
Glenwood, IA 51534

Steve Fornoff

Coordinator Information

Steve Fornoff  
Steve.fornoff@tri-forcesecuritysolutions.com

Email: Steve.fornoff@tri-forcesecuritysolutions.com

Phone: (402)616-9067

Website:

<u>Course Offerings</u>		<u>Hours</u>	<u>Location</u>
E20701	Real Estate Agent Safety Course	3	In-person

School Code: ED0104

**UNIVERSITY OF MISSOURI- KANSAS CITY**

5110 CHERRY ST  
KANSAS CITY, MO 64110

Troy Nash

Coordinator Information

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Website: www.umkc.edu

<u>Course Offerings</u>		<u>Hours</u>	<u>Location</u>
E20679	2026 UMKC Real Estate Symposium	6	In-person

**WEBCE, INC. (REALESTATECE.COM)**

12222 MERIT DR, STE 500  
DALLAS, TX 75251

Loni Eichner

Coordinator Information

Loni Eichner

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Phone: (877)488-9308

Website: www.webce.com

<u>Course Offerings</u>	<u>Hours</u>	<u>Location</u>
E20150 Adhering to a Higher Standard: The Code of Ethics	3	Distance - Self Paced
E20236 Avoiding Costly Mistakes in Your Real Estate Career	3	Distance - Self Paced
E20190 Commercial Real Estate Investing	3	Distance - Self Paced
E20009 Cybersecurity Best Practices for Real Estate Professionals	3	Distance - Self Paced
E20247 Fair Housing: It's Just Good Business	3	Distance - Self Paced
M20271 Kansas Required Core	3	Distance - Self Paced
E17825 Managing Conflicts with Tenants, Clients, and Employees	3	Distance - Self Paced
E20168 Negotiating for a Win/Win	3	Distance - Self Paced
E17645 Personal Safety	3	Distance - Self Paced
E20486 Redefining Buyer Representation in the Digital Age	3	Distance - Self Paced
E20165 Section 1031 Real Property Like-Kind Exchanges	3	Distance - Self Paced
E20170 Smart Tech, Smarter Agent: Smart Tech in Residential Marketplace	3	Distance - Self Paced
E17827 Tiny Homes and Other Alternative Properties	3	Distance - Self Paced
E20040 Who Represents Whom? Agency Uncloaked	3	Distance - Self Paced
E20146 Why Risk It? Management Strategies	3	Distance - Self Paced
E20166 Working with Senior Clients in Real Estate	4	Distance - Self Paced

**Weddle and Sons, Inc**

919 S Manhattan  
Manhattan, KS 66502

Peter Mathews

Coordinator Information

Peter Mathews

peter@weddleandsons.com

Email: peter@weddleandsons.com

Phone: (785)532-8347

Website: weddleandsons.com

**Course Offerings**

E20666 Roofing and Real Estate

**Hours**

3

**Location**

In-person

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School Code: ED0156

**WFG NATIONAL TITLE**

9836 MELROSE STREET  
OVERLAND PARK, KS 66214

Patrick Malone

Coordinator Information

Patrick Malone

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Email: pmalone@wfgtitle.com

Phone: (913)375-6410

Website:

**Course Offerings**

E20541 Email Fraud, Seller Fraud and Land Fraud 2026

**Hours**

3

**Location**

In-person

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School Code: ED0113

**X FACTOR COMMUNICATIONS, LLC**

PO BOX 984  
LEHI, UT 84043

EksAyn Anderson

Coordinator Information

EksAyn Anderson

eksayna@gmail.com

Email: eksayna@gmail.com

Phone: (801)669-2425

Website:

**Course Offerings**

E20573 Getting a Yes out of a No Situation

**Hours**

4

**Location**

In-person

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